

Cloud Portfolio

A COMPREHENSIVE GUIDE OF PARTICIPATING VENDORS



IngramMicroCloud

Ingram Micro Cloud offers a comprehensive portfolio of cloud services designed to address the business needs of businesses worldwide.

Our portfolio encompasses Ingram Micro branded and hosted cloud offerings, as well as more than 50 plus solutions from market-leading providers.

Before we add solution providers to our portfolio, we perform a substantial vetting process which includes evaluations of product maturity, past successes/issues, vendor history, stability and much more.

Top-tier Solutions

Before we add a third-party solution to our portfolio, we perform a substantial vetting process which includes evaluations of product maturity, past successes/issues, vendor history and stability, and more.



Infrastructure: Includes data center, network and virtualization services that provide your customers with IaaS (e.g., compute, storage, public and private clouds, disaster recovery, virtual desktop infrastructure (VDI), Web hosting and more).



Communications & Collaboration: Includes hosted email, conferencing, messaging and file sharing, as well as data and voice services such as VoIP and broadband Internet connectivity.

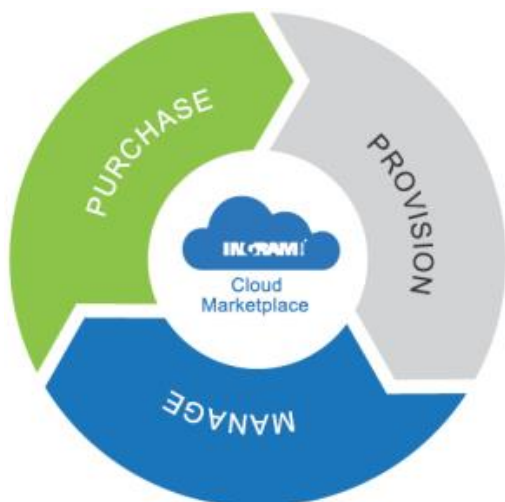


Business Applications: Includes cloud-based SaaS applications for business automation, business management, human resources management and productivity.

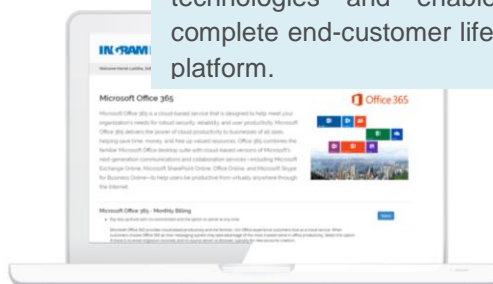


Security: Includes cloud-based endpoint protection solutions that proactively detect and block advanced threats.

Ingram Micro Cloud Marketplace



The Ingram Micro Cloud Marketplace is an ecosystem of buyers, sellers and solutions enabling Channel Partners, professionals and small businesses to purchase, provision, manage and invoice Cloud Solutions with confidence and ease. It removes the complexity of procurement, management and support that is often inherent in Cloud technologies and enables partners to manage the complete end-customer life cycle from a single automation platform.



Infrastructure

Cloud Platform by Microsoft

Microsoft Azure is a cloud computing platform and infrastructure for building, deploying and managing applications and services through a global network of Microsoft-managed datacenters. It provides both PaaS and IaaS services and supports many different programming languages, tools and frameworks, including both Microsoft-specific and third-party software and systems.



Infrastructure as a Service by Netmagic

Netmagic, an NTT Communications company, is India's leading Managed Hosting and Cloud Service Provider, with 9 carrier-neutral, state-of-the-art data centers and serving more than 1500 enterprises globally. Netmagic also delivers Remote Infrastructure Management services to NTT Communications' customers across Americas, Europe and Asia-Pacific region.



Infrastructure as a Service by IBM Bluemix

Cloud resources make it possible to bring together multiple data sources, scale systems, and incorporate cognitive services to drive business value quickly and inexpensively. Integrate high-performance cloud infrastructure and cutting-edge services into your IT environment with the IBM Bluemix cloud platform.



Backup as a Service by Acronis

Acronis Backup Cloud is a safe, scalable, hybrid cloud solution that protects all of your systems and devices, anytime, anywhere. Highly customizable and cost-effective, Acronis provides backup, disaster recovery and secure data access for SMBs and enterprise clients. Acronis solutions include physical, virtual and cloud server backup software, storage management, secure file sharing and system deployment.



Communication and Collaboration

Productivity Suite by Microsoft

Microsoft Office 365 is designed to help meet your organization's needs for robust security, reliability, and user productivity. Microsoft Office 365 delivers the power of cloud productivity to businesses of all sizes, helping save time, money, and free up valued resources. Office 365 combines the familiar Microsoft Office desktop suite with cloud-based versions of Microsoft's next-generation communications and collaboration services-to help users be productive from virtually anywhere through the Internet



Backup for Office 365 Email by Acronis

Acronis® Backup Cloud extends native Microsoft® Office 365® e-mail data security by adding a new layer of protection against data loss and providing point-in-time data archiving. With Acronis Backup Cloud for Microsoft® Office 365®, users' data is safe even in case of e-mail or entire mailbox accidental removal. Point-in-time data archiving is especially necessary for those companies that need to retain their data due to internal policies or legal compliance requirements.



Secure File Sharing & Collaboration by Dropbox



Dropbox Business lets your teams bring work anywhere, syncing their important files across all their devices. Powerful admin tools help you stay on top of your account and take control of your organization's information. Shared folders and links help keep everyone up to date, effortlessly. Dropbox for Business works with all the apps your team already uses to be productive — everything from Word and Excel to Photoshop and Acrobat.

Smart Cloud Collaboration by IBM



Using IBM SmartCloud for Social Business, companies can integrate ready-to-use, world-class social business capabilities—such as communities, file sharing, collaborative online document editing, instant messaging and web meetings into their organization. With just a few clicks, they can add external guests and begin collaborating. IBM's cloud-based social platform is mobile enabled, with new updates being added regularly, allowing organizations to focus on business-critical work rather than on keeping track of new mobile updates.

Web Conferencing by Cisco



Cisco WebEx is a Web conferencing solution that lets you meet with anyone, anywhere, in real time. WebEx Communications Inc. is a Cisco company that provides on-demand collaboration, online meeting, web conferencing and video conferencing applications. Products included are Meeting Center, Training Center, Event Center and Remote Support. WebEx combines desktop sharing through a web browser with phone conferencing and video, so everyone sees the same thing while you talk.

Cloud Backup & Migration for Office 365 by SkyKick



SkyKick offers a powerful set of cloud management products. Recover Office 365 data in seconds with SkyKick Cloud Backup, and provide your customers with automation for predictable, seamless and stress-free Office 365 migrations with the accredited SkyKick Migration Suite

Cloud Services Enablement Solutions by BitTitan



BitTitan is the cloud services enablement leader, delivering solutions that help IT service providers sell, on-board, and service cloud technology. Partners have used BitTitan's globally recognized products, including MigrationWiz®, to help more than 75,000 global customers transition millions of employees seamlessly to the cloud.

HD Video Conferencing by Vidyo



The Vidyo portfolio includes everything you need to deploy HD video collaboration to everyone in your organization, from Cloud Services to core infrastructure to solutions that video-enable any device or application. Vidyo offers the highest quality hosted video-centric collaboration platform; bringing real-time human interaction to any device, over any network.

Business Applications

2D & 3D Design Software by Autodesk



Autodesk makes software for people who make things. If you've ever driven a high-performance car, admired a towering skyscraper, used a smartphone, or watched a great film, chances are you've experienced what millions of Autodesk customers are doing with their software.

Business Software Suite by Freshworks



Freshworks Inc. is the parent company behind the suite of products which includes Customer Support Software - Freshdesk, IT Service Management Software - Freshservice, Sales CRM Software - Freshsales and Call Center Software - Freshcaller. The company's suite of products is designed to work tightly together to increase collaboration and help teams better connect and communicate with their customers and co-workers.

CRM / Platform Services by Salesforce



Salesforce.com is the primary enterprise offering within the Salesforce1 Platform, and provides companies with an interface for case management, task management, and a system for automatically routing and escalating important events. The Salesforce customer portal provides customers the ability to track their own cases, includes a social networking plug-in that enables the user to join the conversation about their company on social networking websites, provides analytical tools and other services including email, chat, and access to customers' entitlement and contracts.

Hosted Business Applications by Zoho



Zoho helps you to focus on your business while taking care of the rest with apps that help you to get more sales, get paid, support your customer, and make your business more productive. Zoho has 25+ online applications like CRM, Mail, Project Management, Invoicing, Web conferencing, Support. Zoho CRM is the flagship product that drives sales force performance and profitability by giving everything one needs to sell smarter. Zoho CRM makes it simple to perform: Lead Generation & Qualification, Pipeline Analysis, Sales Stage & Probability Analysis, and Competitive Analysis.

Enterprise on Premise IT Management by Manage Engine



ManageEngine crafts comprehensive IT Management software with a focus on making IT admin's job easier. It's 90+ products & free tools cover everything that IT needs at affordable prices. From network and device management to security and service desk software, ManageEngine is bringing IT together for an integrated overarching approach to optimizing IT

Security

Endpoint Protection by Symantec



With Symantec's Endpoint Protection product suite, you get unrivaled security, blazing performance, and smarter management across both physical and virtual environments. It helps proactively block completely new and unknown threats across all of your endpoints and provides protection against attacks that frequently leverage endpoint systems to infiltrate and traverse an organization's infrastructure.

Implementation, Customization and Training:

We understand that sometimes standard off-the-shelf packages will not provide the proper functionality to help your customers run their businesses. Hence Ingram Micro has invested in technical resources with substantial experience in designing solutions around the Cloud. The team brings the necessary expertise to customize Cloud applications to suit individual organization requirements. So whether it is about understanding organization processes, related complexities & workflows or recommending adoption of industry leading practices, we at Ingram Micro are capable to deliver consulting, customization and training service.

SIMPLIFYING SUCCESS IN THE CLOUD

Cloud Solution Line Card

SR.NO	CATEGORY	SUB-CATEGORY	PRODUCT
1	Infrastructure	Hosting Services	Netmagic, Microsoft Azure
2	Infrastructure	Ecommerce Hosting	Netmagic, Microsoft Azure, IBM Bluemix
3	Infrastructure	Colocation Space	Netmagic
4	Infrastructure	Dedicated IT Devices	Netmagic, IBM Bluemix
5	Infrastructure	Managed Service	Netmagic, IBM Bluemix
6	Infrastructure	Backup as a Service	Microsoft Azure, Netmagic, Acronis, IBM Bluemix
7	Infrastructure	Storage as a Service	Netmagic, Microsoft Azure, IBM Bluemix
8	Infrastructure	Disaster Recovery	Microsoft Azure, Netmagic, IBM Bluemix
9	Infrastructure	IT Device Management	Manage Engine
10	Collaboration	Email Suite	Microsoft Exchange Online, IBM Smart Cloud, Zoho Mail
11	Collaboration	Video Conferencing	GMEET, Cisco Webex, Skype for Business, Zoho Meeting, Vidyo
12	Collaboration	Chat	Skype for Business, Zoho Chat
13	Collaboration	Document Management	Microsoft Sharepoint Online, Zoho Docs
14	Collaboration	Bulk Email Campaign	Zoho Campaign
15	Collaboration	Project Management	Zoho Project
16	Collaboration	Data Migration	SkyKick
17	Collaboration	File Sharing	Dropbox Business
18	Business Applications	CRM	Zoho CRM, Salesforce Sales Cloud, Freshsales, Deskera
19	Business Applications	Helpdesk	Zoho Support, Salesforce Service Cloud, Freshservice
20	Business Applications	ERP	Deskera
21	Business Applications	Project Management	Deskera
22	Business Applications	Accounting	Zoho Books, IDOS
23	Business Applications	Business Intelligence	Zoho Reports
24	Business Applications	Basic Website	Zoho Sites
25	Business Applications	Cloud Apps Monitoring	Zoho 24*7
26	Business Applications	Invoice	Zoho Invoice
27	Business Applications	2D & 3D Design Software	Autodesk
28	Business Applications	Job Application Tracking	Zoho Recruit
29	Business Applications	HRMS	Zoho People, Deskera
30	Business Applications	Data & Email Migration	BitTitan
31	Business Applications	Education Management Solutions	IWeb Technology
32	Security	Endpoint Security	Symantec

Start Today

To learn more about how you can build a monthly recurring revenue stream by delivering cloud solutions to your clients, or to find the perfect cloud solution for your business, contact our dedicated Cloud team today.

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