

Cloud Portfolio

A COMPREHENSIVE GUIDE OF PARTICIPATING VENDORS



IngramMicroCloud

Ingram Micro Cloud offers a comprehensive portfolio of cloud services designed to address the business needs of businesses worldwide.

Our portfolio encompasses Ingram Micro branded and hosted cloud offerings, as well as more than 50 plus solutions from market-leading providers.

Before we add solution providers to our portfolio, we perform a substantial vetting process which includes evaluations of product maturity, past successes/issues, vendor history, stability and much more.

Top-tier Solutions

Before we add a third-party solution to our portfolio, we perform a substantial vetting process which includes evaluations of product maturity, past successes/issues, vendor history and stability, and more.



Infrastructure: Includes data center, network and virtualization services that provide your customers with IaaS (e.g., compute, storage, public and private clouds, disaster recovery, virtual desktop infrastructure (VDI), Web hosting and more).



Communications & Collaboration: Includes hosted email, conferencing, messaging and file sharing, as well as data and voice services such as VoIP and broadband Internet connectivity.



Business Applications: Includes cloud-based SaaS applications for business automation, business management, human resources management and productivity.



Security: Includes cloud-based endpoint protection solutions that proactively detect and block advanced threats.

Ingram Micro Cloud Marketplace



The Ingram Micro Cloud Marketplace is an ecosystem of buyers, sellers and solutions enabling Channel Partners, professionals and small businesses to purchase, provision, manage and invoice Cloud Solutions with confidence and ease. It removes the complexity of procurement, management and support that is often inherent in Cloud technologies and enables partners to manage the complete end-customer life cycle from a single automation platform.



SIMPLIFYING SUCCESS IN THE CLOUD

Infrastructure



Cloud Platform by Microsoft

Microsoft Azure is a cloud computing platform and infrastructure created by Microsoft, for building, deploying and managing applications and services through a global network of Microsoft-managed datacenters. It provides both PaaS and IaaS services and supports many different programming languages, tools and frameworks, including both Microsoft-specific and third-party software and systems.



Infrastructure as a Service by Netmagic

Netmagic, an NTT Communications company, is India's leading Managed Hosting and Cloud Service Provider, with 9 carrier-neutral, state-of-the-art data centers and serving more than 1500 enterprises globally. Netmagic also delivers Remote Infrastructure Management services to NTT Communications' customers across Americas, Europe and Asia-Pacific region and is the recipient of several industry accolades.



Infrastructure as a Service by Softlayer

SoftLayer, an IBM Company, provides cloud infrastructure as a service to customers ranging from Web startups to global enterprises. Products and services include bare metal and virtual servers, networking, turnkey big data solutions, private cloud solutions, and more. Softlayer's unique advantages include the industry's first Network-Within-a-Network topology for true out-of-band access, and an easy-to-use customer portal and robust API for full remote-access of all product and service management options.



Backup as a Service by Acronis

Acronis is a leading provider of backup software, disaster recovery, and secure data access to consumers, small-medium businesses, and enterprises. Acronis solutions include physical, virtual, and cloud server backup software, storage management, secure file sharing, and system deployment. Powered by the Acronis AnyData Engine, Acronis products provide easy, complete, and safe solutions for data in local, remote, cloud, and mobile devices.

Communication and Collaboration



Productivity Suite by Microsoft

Microsoft Office 365 is a cloud-based service that is designed to help meet your organization's needs for robust security, reliability, and user productivity. Microsoft Office 365 delivers the power of cloud productivity to businesses of all sizes, helping save time, money, and free up valued resources. Office 365 combines the familiar Microsoft Office desktop suite with cloud-based versions of Microsoft's next-generation communications and collaboration services-to help users be productive from virtually anywhere through the Internet.

Secure File Sharing & Collaboration by Dropbox

Dropbox Business lets your team bring work anywhere, syncing their important files across all their devices. Powerful admin tools help you stay on top of your account and take control of your organization's information. Shared folders and links help keep everyone up to date, effortlessly. With Dropbox, team members can work together like they're sitting right next to each other — even when they're halfway around the world. Dropbox for Business works with all the apps your team already uses to be productive — everything from Word and Excel to Photoshop and Acrobat.



Smart Cloud Collaboration by IBM



Using IBM SmartCloud for Social Business, companies can integrate ready-to-use, world-class social business capabilities—such as communities, file sharing, collaborative online document editing, instant messaging and web meetings into their organization. With just a few clicks, they can add external guests and begin collaborating. IBM's cloud-based social platform is mobile enabled, with new updates being added regularly, allowing organizations to focus on business-critical work rather than on keeping track of new mobile updates.

Web Conferencing by Cisco



Cisco WebEx is a Web conferencing solution that lets you meet with anyone, anywhere, in real time. WebEx Communications Inc. is a Cisco company that provides on-demand collaboration, online meeting, web conferencing and video conferencing applications. Products included are Meeting Center, Training Center, Event Center and Remote Support. WebEx combines desktop sharing through a web browser with phone conferencing and video, so everyone sees the same thing while you talk.

Migration Suite for Office 365 by SkyKick



SkyKick is a new kind of migration application that makes it fast, safe, & easy to migrate businesses to Office 365. Skykick can move data from virtually any on premise or hosted POP3/IMAP/- Exchange email system. Combined with depth of content, data, and settings moved, SkyKick offers one of the most comprehensive migration solutions on the market.

HD Video Conferencing by Vidyo



The Vidyo portfolio includes everything you need to deploy HD video collaboration to everyone in your organization, from Cloud Services to core infrastructure to solutions that video-enable any device or application. Vidyo offers the highest quality hosted video-centric collaboration platform; bringing real-time human interaction to any device, over any network.

Business Applications

CRM / Platform Services by Salesforce



Salesforce.com is the primary enterprise offering within the Salesforce1 Platform, and provides companies with an interface for case management, o task management, and a system for automatically routing and escalating important events. The Salesforce customer portal provides customers the ability to track their own cases, includes a social networking plug-in that enables the user to join the conversation about their company on social networking websites, provides analytical tools and other services including email, chat, and access to customers' entitlement and contracts.

Hosted Business Applications by Zoho



Zoho helps you to focus on your business while taking care of the rest with apps that help you to get more sales, get paid, support your customer, and make your business more productive. Zoho has 25+ online applications like CRM, Mail, Project Management, Invoicing, Web conferencing, Support. Zoho CRM is the flagship product that drives sales force performance and profitability by giving everything one needs to sell smarter. Zoho CRM makes it simple to perform: Lead Generation & Qualification, Pipeline Analysis, Sales Stage & Probability Analysis, and Competitive Analysis.

SIMPLIFYING SUCCESS IN THE CLOUD

Customer Support & Helpdesk Application by Freshdesk



Freshdesk is a cloud-based customer support platform that enables companies of all sizes to provide great customer service through email, chat, phone, mobile apps, websites, forums and social media channels. It comes packed with powerful features and an easy to use interface.

Security

Endpoint Protection by Symantec



Symantec's Endpoint Protection product suite, you get unrivaled security, blazing performance, and smarter management across both physical and virtual environments. It helps proactively block completely new and unknown threats across all of your endpoints and provides protection against attacks that frequently leverage endpoint systems to infiltrate and traverse an organization's infrastructure.

Other Cloud Based Solutions that we offer include



Cloud Based Expense Management Application by NextStep



Video Conferencing by GlobalOne



Hosted Payroll Solution by Greytip



Accounting Software by IDOS



Enterprise on Premise IT Management by Manage Engine



SaaS backup and recovery by Spanning



SaaS based HRMS Solution by Zing HR



Mobile CRM by Smarter BIZ

Implementation, Customization and Training:

We understand that sometimes standard off-the-shelf packages will not provide the proper functionality to help your customers run their businesses. Hence Ingram Micro has invested in technical resources with substantial experience in designing solutions around the Cloud. The team brings the necessary expertise to customize Cloud applications to suit individual organization requirements. So whether it is about understanding organization processes, related complexities & workflows or recommending adoption of industry leading practices, we at Ingram Micro are capable to deliver consulting, customization and training service.

Cloud Solution Line Card

SR.NO	CATEGORY	SUB-CATEGORY	PRODUCT
1	Infrastructure	Hosting Services	Netmagic, Microsoft Azure
2	Infrastructure	Ecommerce Hosting	Netmagic, Microsoft Azure, Softlayer
3	Infrastructure	Collocation Space	Netmagic
4	Infrastructure	Dedicated IT Devices	Netmagic, Softlayer
5	Infrastructure	Managed Service	Netmagic, Softlayer
6	Infrastructure	Backup as a Service	Netmagic, Spanning Cloud, Acronis, Softlayer
7	Infrastructure	Storage as a Service	Netmagic, Microsoft Azure, Softlayer
8	Infrastructure	Disaster Recovery	Netmagic, Softlayer
9	Infrastructure	IT Device Management	Manage Engine
10	Collaboration	Email Suite	Microsoft Exchange Online, IBM Smart Cloud, Zoho Mail
11	Collaboration	Video Conferencing	GMEET, Cisco Webex, Microsoft Lync Online, Zoho Meeting, Vidyo
12	Collaboration	Chat	Microsoft Lync Online, Zoho Chat
13	Collaboration	Document Management	Microsoft Sharepoint Online, Zoho Docs
14	Collaboration	Bulk Email Campaign	Zoho Campaign
15	Collaboration	Project Management	Zoho Project
16	Collaboration	Data Migration	SkyKick
17	Collaboration	File Sharing	Dropbox Business
18	Business Application	CRM	Zoho CRM, Salesforce Sales Cloud, Smarter-Biz
19	Business Application	Helpdesk	Zoho Support, Salesforce Service Cloud, Freshdesk
20	Business Application	Accounting	Zoho Books, IDOS
21	Business Application	Business Intelligence	Zoho Report
22	Business Application	Basic Website	Zoho Sites
23	Business Application	Cloud Apps Monitoring	Zoho 24*7
24	Business Application	Invoice	Zoho Invoice
25	Business Application	Expense Management	Expensing
26	Business Application	Job Application Tracking	Zoho Recruit
27	Business Application	HRMS	ZingHR, Greytip, Zoho People
28	Security	Endpoint Security	Symantec

Start Today

To learn more about how you can build a monthly recurring revenue stream by delivering cloud solutions to your clients, or to find the perfect cloud solution for your business, contact our dedicated Cloud team today.

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