Cloud Portfolio

A COMPREHENSIVE GUIDE OF PARTICIPATING VENDORS

IngramMicro**Cloud**

Ingram Micro Cloud offers a comprehensive portfolio of cloud services designed to address the business needs of organizations worldwide.

Our portfolio encompasses Ingram Micro branded and hosted cloud offerings, as well as more than 200 plus solutions from market-leading providers.

Top-tier Solutions

Before we add a third-party solution to our portfolio, we perform a substantial vetting process which includes evaluations of product maturity, past successes/issues, vendor history, stability and more.,

Infrastructure:Includes data center, network and virtualization services that provide your customers with IaaS (e.g., compute, storage, public and private clouds, disaster recovery, virtual desktop infrastructure (VDI), Web hosting and more).
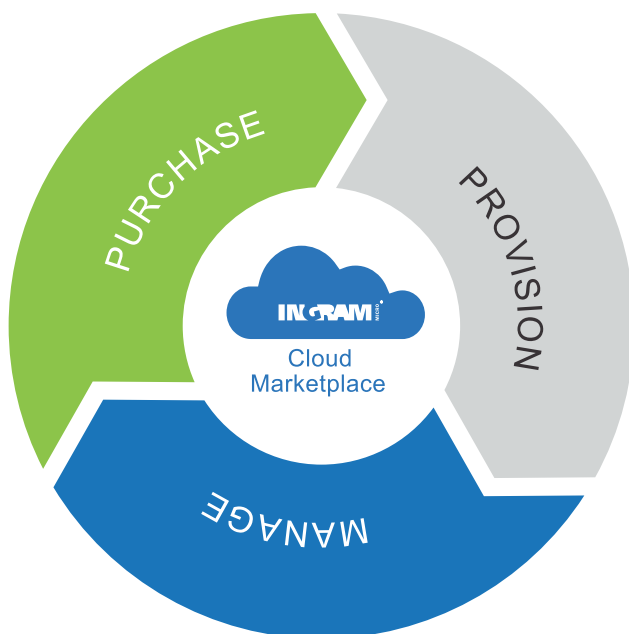
Communications & Collaboration: Includes hosted email, conferencing, messaging and file sharing, as well as data and voice services such as VoIP and broadband Internet connectivity.

Business Applications: Includes cloud-based SaaS applications for business automation, business management, human resources management and productivity.

Security: Includes cloud-based endpoint protection solutions that proactively detect and block advanced threats.

PURCHASE · **PROVISION** · **MANAGE**

INGRAM Cloud Marketplace

Start Selling Cloud Services in Minutes through the Ingram Micro Cloud Marketplace

Hosted and managed by Ingram Micro, Cloud Marketplace is an automated ecommerce platform with world class vetted cloud solutions.

By taking advantage of the Ingram Micro Cloud Marketplace, you'll find it easy to purchase, provision, and manage leading cloud applications using a central, automated ecommerce platform. Simply leverage our existing commercial relationships and start selling to customers in minutes!

SIMPLIFYING SUCCESS IN THE CLOUD

Infrastructure

Cloud Platform by Microsoft
Microsoft Azure is a growing collection of integrated cloud services—analytics, computing, database, mobile, networking, storage, and web—for moving faster, achieving more, and saving money. An open and flexible cloud platform, Microsoft Azure enables you to quickly build, deploy, and manage solutions across a global network of Microsoft-managed datacenters.

Infrastructure as a Service by Netmagic
Netmagic, an NTT Communications company, is India's leading Managed Hosting and Cloud Service Provider, with 9 carrier-neutral, state-of-the-art data centers and serving more than 1500 enterprises globally. Netmagic also delivers Remote Infrastructure Management services to NTT Communications' customers across Americas, Europe and Asia-Pacific region.

Infrastructure as a Service by IBM Cloud
IBM Cloud Infrastructure as a service gives you the highest performing cloud infrastructure available. It offers one platform with the widest range of cloud computing options (Virtual / Physical, Public / Private or Hybrid), integrated and automated through a private network and management system.

Backup as a Service by Acronis
Acronis Backup Cloud is a safe, scalable, hybrid cloud solution that protects all of your systems and devices, anytime, anywhere. Highly customizable and cost-effective, Acronis provides backup, disaster recovery and secure data access for SMBs and enterprise clients. Acronis solutions include physical, virtual and cloud server backup software, storage management, secure file sharing and system deployment.

Communication and Collaboration

Productivity Suite by Microsoft
Microsoft Office 365 delivers the power of cloud productivity, security and reliability to businesses of all sizes, helping them save time, money, and free up valued resources. Office 365 combines the familiar Microsoft Office desktop suite with cloud-based versions of Microsoft's next-generation communications and collaboration services.

Backup for Office 365 Email by Acronis
Acronis® Backup Cloud extends native Microsoft® Office 365® e-mail data security by adding a new layer of protection against data loss and providing point-in-time data archiving, that is necessary for companies that need to retain their data due to internal policies or legal compliance requirements. With Acronis Backup Cloud for Microsoft® Office 365®, users' data is safe even in case of e-mail or entire mailbox accidental removal.

Secure File Sharing & Collaboration by Dropbox
Dropbox Business lets your teams bring work anywhere, syncing their important files across all their devices. Powerful admin tools help you stay on top of your account and take control of your organization's information. Shared folders and links help keep everyone up to date, effortlessly. Dropbox for Business works with all the apps your team already uses to be productive — everything from Word and Excel to Photoshop and Acrobat.

Smart Cloud Collaboration by IBM
Using IBM SmartCloud for Social Business, companies can integrate ready-to-use, world-class social business capabilities—such as communities, file sharing, collaborative online document editing, instant messaging and web meetings into their organization. IBM's cloud-based social platform is mobile enabled, with new updates being added regularly, allowing organizations to focus on business-critical work.

Business Collaboration by Cisco
Cisco Spark is a cloud-based business collaboration service that enables customers to message, meet and call anyone, anywhere, anytime. It is a feature-rich communication tool for your employees to be more productive wherever they work, on any device.

Cloud Backup & Migration for Office 365 by SkyKick
SkyKick offers a powerful set of cloud management products. Recover Office 365 data in seconds with SkyKick Cloud Backup, and provide your customers with automation for predictable, seamless and stress-free Office 365 migrations with the accredited SkyKick Migration Suite.

Cloud Services Enablement Solutions by BitTitan
BitTitan empowers partners to sell more O365 and Azure, onboard multiple workloads faster, and build recurring revenue with managed services. BitTitan products can be used for any type of customer that is moving to O365, Azure, and other destinations with ease by automating the onboarding process, and reducing taken for deployment.

HD Video Conferencing by Vidyo
Vidyo offers the highest quality hosted video-centric collaboration platform; bringing real-time human interaction to any device, over any network. The Vidyo portfolio includes everything you need to deploy HD video collaboration to everyone in your organization, from Cloud Services to core infrastructure to solutions that video-enable any device or application.

SIMPLIFYING SUCCESS IN THE CLOUD

Business Applications

2D & 3D Design Software by Autodesk
Autodesk is a leader in 3D design, engineering and entertainment software. Autodesk builds software that helps people imagine, design and create a better world. From design professionals, engineers and architects to digital artists, students and hobbyists - everyone uses Autodesk software to unlock their creativity and solve important challenges.

Creative and Document Cloud by Adobe
The complete digital document workflow solution from the inventors of PDF, Adobe Document Cloud delivers software and services that meet your PDF and e-signing needs. Whether you are a small or medium-sized business or a large corporation, Adobe offers great software, administration tools, and buying programs to suit your organization.

Business Software Suite by Freshworks
Freshworks suite of products includes software that's ready to go, easy to setup and use, and requires minimal customization. The products are designed to work tightly together to increase collaboration and help teams better connect and communicate with their customers and co-workers.

CRM / Platform Services by Salesforce
Salesforce is the no. 1 CRM platform that enables businesses to collect information about customers, prospects and leads within a single online platform, enabling authorized employees to access critical data on any connected device at any time.

Hosted Business Applications by Zoho
Zoho has everything an organization needs to boost sales, step up productivity and manage it's day to day activities. Zoho's application suite includes 25+ online applications like CRM, Mail, Project Management, Invoicing, Web conferencing, Support. Zoho CRM is the flagship product that drives sales force performance and profitability by giving everything one needs to sell smarter.

Cloud Data Management by Informatica
Informatica is the world's leading independent provider of data integration software. Informatica offers the industry's most complete cloud integration platform as a service (iPaaS), with data, process and service integration capabilities for developers, architects and line-of-business users.

Enterprise on Premise IT Management by ManageEngine
ManageEngine crafts comprehensive IT Management software with a focus on making IT admin's job easier. From network and device management to security and service desk software, ManageEngine is bringing IT together for an integrated overarching approach to optimizing.

eSignature Solution by DocuSign
DocuSign's eSignature solution offers an integrated solution within the Office365 applications to help you send and sign documents quickly, securely and from any device, anywhere, anytime.

Security

Endpoint Protection by Symantec
With Symantec's Endpoint Protection product suite, you get unrivaled security, blazing performance, and smarter management across both physical and virtual environments. It helps proactively block completely new and unknown threats across all of your endpoints and provides protection against attacks that frequently leverage endpoint systems to infiltrate and traverse an organization's infrastructure.

Help your customers do business with ease using our featured ISV solutions

Cloud ERP, CRM Project Management & HRMS Solution

Education Management Solutions by IWebTechnology

Accounting and Business Management Software by MyIDOS

Intelligent Micro-Content Automation & Collaboration Platform

GST-Ready Enterprise Business Solution

Office 365 & Microsoft Azure Migration Suite by Star-Knowledge

SIMPLIFYING SUCCESS IN THE CLOUD

Implementation, Customization and Training:

We understand that sometimes standard off-the-shelf packages will not provide the proper functionality to help your customers run theirr businesses. Hence Ingram Micro has invested in technical resources with substantial experience in designing solutions around the Cloud. The team brings the necessary expertise to customize Cloud applications to suit individual organization requirements. So whether it is about understanding organization processes, related complexities & workflows or recommending adoption of industry leading practices, we at Ingram Micro are capable to deliver consulting, customization and training service.

Cloud Solution Line Card

SR. NO.	CATEGORY	SUB-CATEGORY	PRODUCT
1	Infrastructure	Hosting Services	Netmagic, Microsoft Azure
2	Infrastructure	Ecommerce Hosting	Netmagic, Microsoft Azure, IBM Cloud
3	Infrastructure	Colocation Space	Netmagic
4	Infrastructure	Dedicated IT Devices	Netmagic, IBM Cloud
5	Infrastructure	Managed Service	Netmagic, IBM Cloud
6	Infrastructure	Backup as a Service	Netmagic, Spanning Cloud, Acronis, IBM Cloud
7	Infrastructure	Storage as a Service	Netmagic, Microsoft Azure, IBM Cloud
8	Infrastructure	Disaster Recovery	Netmagic, IBM Cloud
9	Infrastructure	IT Device Management	ManageEngine
10	Collaboration	Email Suite	Microsoft Exchange Online, IBM Smart Cloud, Zoho Mail
11	Collaboration	Video Conferencing	Cisco Spark, Skype for Business, Zoho Meeting, Vidyo
12	Collaboration	Instant Messaging	Cisco Spark, Skype for Business, Zoho Chat
13	Collaboration	Document Management	Microsoft Sharepoint Online, Zoho Docs
14	Collaboration	Bulk Email Campaign	Zoho Campaign
15	Collaboration	Collaboration Platform	WittyParrot
16	Collaboration	Data Migration	SkyKick
17	Collaboration	File Sharing	Dropbox Business
18	Business Application	CRM	Zoho CRM, Salesforce Sales Cloud, Freshdesk, Deskera
19	Business Application	Helpdesk	Zoho Support, Salesforce Service Cloud, Freshdesk
20	Business Application	Accounting	Zoho Books, IDOS, Deskera
21	Business Application	Project Management	Zoho Project, Deskera
22	Business Application	Business Intelligence	Zoho Report, Informatica
23	Business Application	Basic Website	Zoho Sites
24	Business Application	Cloud Apps Monitoring	Zoho 24*7
25	Business Application	Invoice	Zoho Invoice
26	Business Application	2D & 3D Design Software	Autodesk
27	Business Application	Data and Email Migration	BitTitan
28	Business Application	Education Management Suite	iWeb Technology
29	Business Application	HRMS	Zoho People, Deskera
30	Business Application	eSignature Software	DocuSign
31	Business Application	ERP	Deskera, Jugnu
32	Security	Endpoint Security	Symantec

Start Today

Contact Us :
Tel. No. : +91 22 3056 1234 Email: cloud.sales@ingrammicro.co.in
Website: IngramMicroCloud.in

To view the most current version of this document, visit IngramMicroCloud.in

INGRAM MICRO ®

SIMPLIFYING SUCCESS IN THE CLOUD