

Cloud Portfolio

A COMPREHENSIVE GUIDE OF PARTICIPATING VENDORS



IngramMicroCloud

Ingram Micro Cloud offers a comprehensive portfolio of cloud services designed to address the business needs of organizations worldwide.

Our portfolio encompasses Ingram Micro branded and hosted cloud offerings, as well as more than 200 plus solutions from market-leading providers.

Before we add solution providers to our portfolio, we perform a substantial vetting process which includes evaluations of product maturity, past successes/issues, vendor history, stability and much more.

Top-tier Solutions

Before we add a third-party solution to our portfolio, we perform a substantial vetting process which includes evaluations of product maturity, past successes/issues, vendor history and stability, and more.



Infrastructure: Includes data center, network and virtualization services that provide your customers with IaaS (e.g., compute, storage, public and private clouds, disaster recovery, virtual desktop infrastructure (VDI), Web hosting and more).



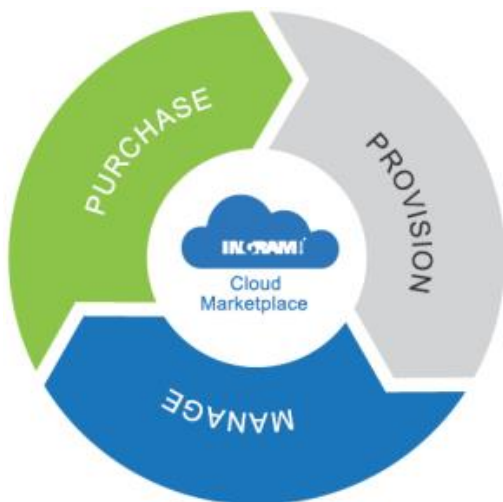
Communications & Collaboration: Includes hosted email, conferencing, messaging and file sharing, as well as data and voice services such as VoIP and broadband Internet connectivity.



Business Applications: Includes cloud-based SaaS applications for business automation, business management, human resources management and productivity.



Security: Includes cloud-based endpoint protection solutions that proactively detect and block advanced threats.



Start Selling Cloud Services in Minutes through the Ingram Micro Cloud Marketplace

Hosted and managed by Ingram Micro, Cloud Marketplace is an automated ecommerce platform with world class vetted cloud solutions.

By taking advantage of the Ingram Micro Cloud Marketplace, you'll find it easy to purchase, provision, and manage leading cloud applications using a central, automated ecommerce platform. Simply leverage our existing commercial relationships and start selling to customers in minutes!

Infrastructure



Cloud Platform by Microsoft

Microsoft Azure is a growing collection of integrated cloud services—analytics, computing, database, mobile, networking, storage, and web—for moving faster, achieving more, and saving money. An open and flexible cloud platform, Microsoft Azure enables you to quickly build, deploy, and manage solutions across a global network of Microsoft-managed datacenters.



Infrastructure as a Service by Netmagic

Netmagic, an NTT Communications company, is India's leading Managed Hosting and Cloud Service Provider, with 9 carrier-neutral, state-of-the-art data centers and serving more than 1500 enterprises globally. Netmagic also delivers Remote Infrastructure Management services to NTT Communications' customers across Americas, Europe and Asia-Pacific region.



Infrastructure as a Service by Alibaba

As the cloud computing arm and business unit of Alibaba Group, Alibaba Cloud offers high-performance, elastic computing power in the cloud. Services are available on a pay-as-you-go basis and include data storage, relational databases, big-data processing, Anti-DDoS protection and content delivery networks (CDN).



Infrastructure as a Service by IBM Cloud

IBM Cloud Infrastructure as a service gives you the highest performing cloud infrastructure available. It offers one platform with widest range of cloud computing options (Virtual / Physical, Public / Private or Hybrid), integrated and automated through a private network and management system.



Backup as a Service by Acronis

Acronis Backup Cloud is a safe, scalable, hybrid cloud solution that protects all of your systems and devices, anytime, anywhere. Highly customizable and cost-effective, Acronis provides backup, disaster recovery and secure data access for SMBs and enterprise clients. Acronis solutions include physical, virtual and cloud server backup software, storage management, secure file sharing and system deployment.

Communication and Collaboration



Productivity Suite by Microsoft

Microsoft Office 365 delivers the power of cloud productivity, security and reliability to businesses of all sizes, helping them save time, money, and free up valued resources. Office 365 combines the familiar Microsoft Office desktop suite with cloud-based versions of Microsoft's next-generation communications and collaboration services.



Backup for Office 365 Email by Acronis

Acronis® Backup Cloud extends native Microsoft® Office 365® e-mail data security by adding a new layer of protection against data loss and providing point-in-time data archiving. With Acronis Backup Cloud for Microsoft® Office 365®, users' data is safe even in case of e-mail or entire mailbox accidental removal.



Secure File Sharing & Collaboration by Dropbox

Dropbox Business lets your teams bring work anywhere, syncing their important files across all their devices. Powerful admin tools help you stay on top of your account and take control of your organization's information. Shared folders and links help keep everyone up to date, effortlessly. Dropbox for Business works with all the apps your team already uses to be productive — everything from Word and Excel to Photoshop and Acrobat.



Smart Cloud Collaboration by IBM

Using IBM SmartCloud for Social Business, companies can integrate ready-to-use, world-class social business capabilities—such as communities, file sharing, collaborative online document editing, instant messaging and web meetings into their organization



Business Collaboration by Cisco

Cisco Spark is a cloud-based business collaboration service that enables customers to message, meet and call anyone, anywhere, anytime. It is a feature-rich communication tool for your employees to be more productive wherever they work, on any device.



Remote Access and Remote Support by TeamViewer

TeamViewer is a cloud-based technology to enable online remote support and collaboration globally. TeamViewer connects people, places and things around the world on the widest array of platforms and technologies. It is an all-in-one solution for Global workspace which helps in Remote Control, Remote Access, Collaboration, Remote Support



Mail Migration for Office 365

SkyKick provide your customers with automation for predictable, seamless and stress-free Office 365 migrations with the accredited SkyKick Migration Suite. With SkyKick Cloud Backup it helps to recover Office 365 data in seconds



BitTitan empowers partners to sell more O365 and Azure, onboard multiple workloads faster, and build recurring revenue with managed services. BitTitan products can be used for any type of customer that is moving to O365, Azure, and other destinations with ease by automating the onboarding process, and reducing time taken for deployment

Business Applications



2D & 3D Design Software by Autodesk

Autodesk, Inc., is a leader in 3D design, engineering and entertainment software. Autodesk builds software that helps people imagine, design and create a better world. From design professionals, engineers and architects to digital artists, students and hobbyists - everyone uses Autodesk software to unlock their creativity and solve important challenges



Creative and Document Cloud by Adobe

The complete digital document workflow solution from the inventors of PDF, .Adobe Document Cloud delivers software and services that meet your PDF and e-signing needs. Whether you are a small or medium-sized business or a large corporation, Adobe offers great software, administration tools, and buying programs to suit your organization.



CRM / Platform Services by Salesforce

Salesforce is the no. 1 CRM platform that enables businesses to collect information about customers, prospects and leads within a single online platform, enabling authorized employees to access critical data on any connected device at any time



Hosted Business Applications by Zoho

Zoho has everything an organization needs to boost sales, step up productivity and manage it's day to day activities. Zoho's application suite includes 25+ online applications like CRM, Mail, Project Management, Invoicing, Web conferencing, Support.

Cloud Data Management by Informatica



Informatica is the world's leading independent provider of data integration software. Informatica offers the industry's most complete cloud integration platform as a service (iPaaS), with data, process and service integration capabilities for developers, architects and line-of-business users.

Enterprise on Premise IT Management by Manage Engine



ManageEngine crafts comprehensive IT Management software with a focus on making IT admin's job easier. From network and device management to security and service desk software, ManageEngine is bringing IT together for an integrated overarching approach to optimizing

eSignature Solution by DocuSign



DocuSign's eSignature offers an integrated solution within the Office365 applications to help you send and sign documents quickly, securely and from any device, anywhere, anytime.

Security

Endpoint Protection by Symantec



Symantec's Endpoint Protection product suite offers unrivaled security, blazing performance and smarter management across both physical and virtual environments. It helps proactively block completely new and unknown threats across all endpoints and provides protection against attacks on an organization's infrastructure.

Secure Internet Gateway by Cisco



Cisco Umbrella is a cloud-based security platform at the DNS (domain name system) layer that provides the first line of defense against threats on the Internet by blocking requests to malicious destinations (domains, IPs, URLs) before a connection is established. It provides protection against threats over all ports and protocols.

SSL Certificates by Entrust



Entrust designs SSL Certificates to meet a full range of enterprise requirements. With unique features including strong encryption and browser trust, It provides enhanced security in the increasingly challenging and dangerous cyber world.

Featured ISV Solutions



Cloud ERP, CRM
Project Management &
HRMS Solution



Collaboration & Communication
Platform for Sales, Marketing,
Support and HR



GST-Ready Enterprise Business
Solution



Office 365 & Microsoft Azure
Migration Suite by Star-Knowledge



Ready-to-Use Virtual Labs for
Enterprises and Universities
on Azure and Microsoft O365



Integrated Platform for end-
to-end Business Process
Management

SIMPLIFYING SUCCESS IN THE CLOUD

Implementation, Customization and Training:

Ingram Micro has invested in technical resources with substantial experience in designing solutions around the Cloud, that bring the necessary expertise to customize Cloud applications to suit individual organization requirements. So whether it is about understanding organization processes, related complexities & workflows or recommending adoption of industry leading practices, we at Ingram Micro are capable to deliver consulting, customization and training services.

Cloud Solution Line Card

CATEGORY	SUB-CATEGORY	PRODUCT
Infrastructure	Virtual Machines	Netmagic, Microsoft Azure, Alibaba Cloud
	Ecommerce Hosting	Netmagic, Microsoft Azure, IBM Cloud, Alibaba Cloud
	Colocation Space	Netmagic
	Managed Service	Netmagic, IBM Cloud, Alibaba Cloud
	Cloud Storage & Backup	Netmagic, Microsoft Azure, IBM Cloud, Alibaba Cloud
	Disaster Recovery	Netmagic, Microsoft Azure, IBM Cloud, Alibaba Cloud
	IT Device Management	ManageEngine
Collaboration	Email Suite	Microsoft Exchange Online, IBM Smart Cloud, Zoho Mail
	Video Conferencing	Cisco Spark, Skype for Business, Zoho Meeting
	Document Management	Microsoft Sharepoint Online, Zoho Docs, Sutsisoft
	Email Marketing & Automation Software	Zoho Campaign
	Project Management	Zoho Project, Deskera
	Remote Access/Support	TeamViewer
	File Sharing	Dropbox Business
	Knowledge Management	WittyParrot
Migration	Mail Migration	SkyKick, BitTitan, Star-Knowledge
Business Applications	CRM	Zoho CRM, Salesforce, Deskera, Sutsisoft
	Helpdesk	Zoho Support, Salesforce
	Accounting	Zoho Books
	ERP	Logo, Deskera, Sutsisoft
	Project Management	Deskera, Sutsisoft
	Business Intelligence	Zoho Reports
	Invoicing Software	Zoho Invoice
	2D & 3D Design Software	Autodesk
	Virtual Labs for IT Training	Nuvepro
	HRMS	Zoho People, Deskera, Sutsisoft
	eSignature Software	DocuSign
Security	Endpoint Security	Symantec Endpoint Protection Cloud
	Secure Internet Gateway	Cisco Umbrella
	SSL Certificates	Entrust Datacard

Start Today

To learn more about how you can build a monthly recurring revenue stream by delivering cloud solutions to your clients, or to find the perfect cloud solution for your business, contact our dedicated Cloud team today.

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Partnership Enquiries	cloud.partnerassist@ingrammicro.co.in	

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